

Implementing AppSec programs

Tales from the trenches

WICCON 2023

POWERED BY THE
BLACK CAT SOCIETY



WICCON, Oct 31st 2023

What's the plan?

- Five years of lessons learned.
 - About AppSec, DevSecOps, etc.
- Process, people and tech.



AppSec? DevSecOps?

- Any program, project or activity,
 - Aimed to teach or help developers,
 - To secure their projects,
 - In an automated fashion.



> whoami

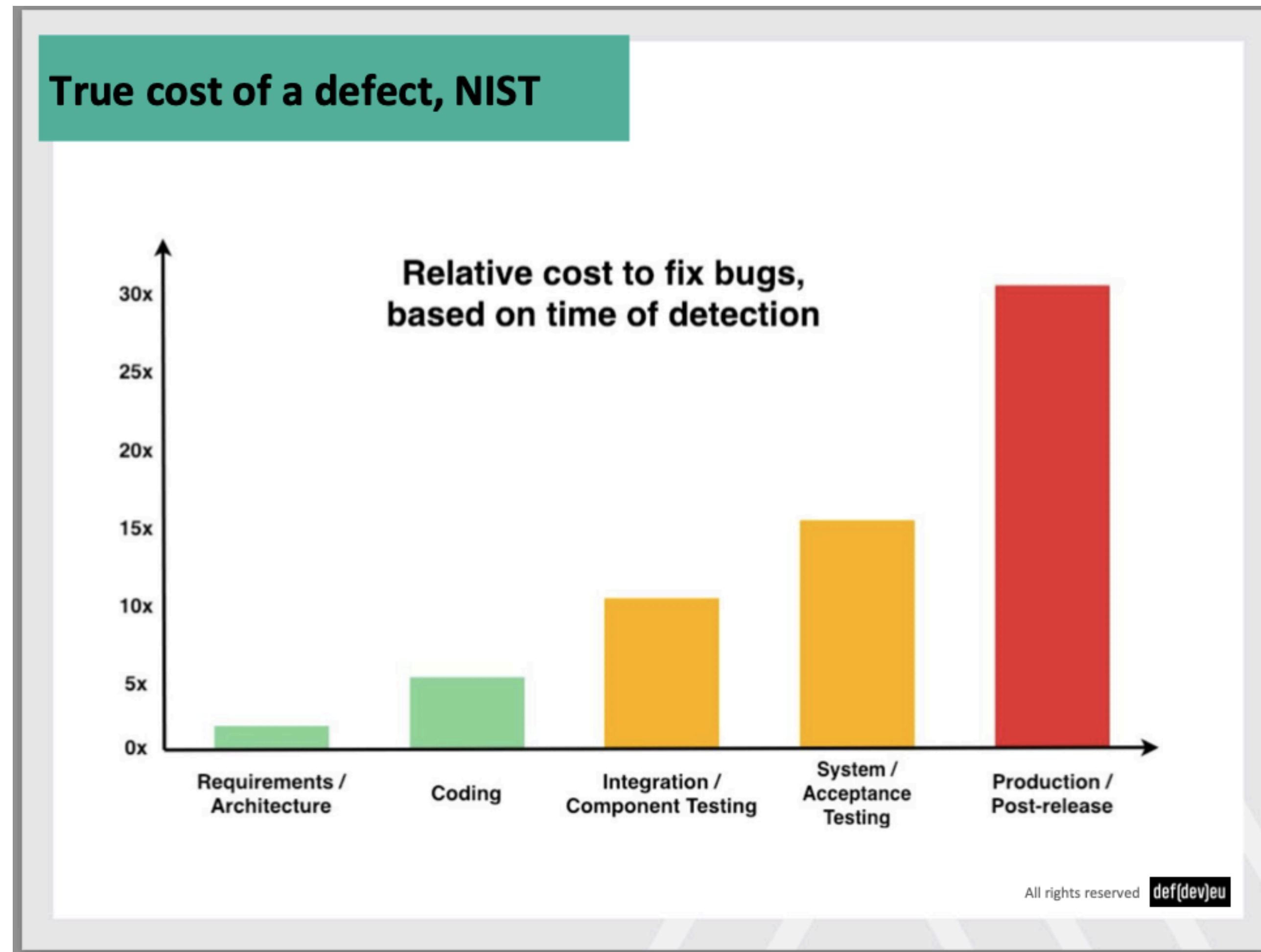
- Tess Sluijter-Stek @ Unixerius
 - *“Nerd-for-hire”*
 - *“Jill-of-all-trades”*
 - *“Eternal newbie”*



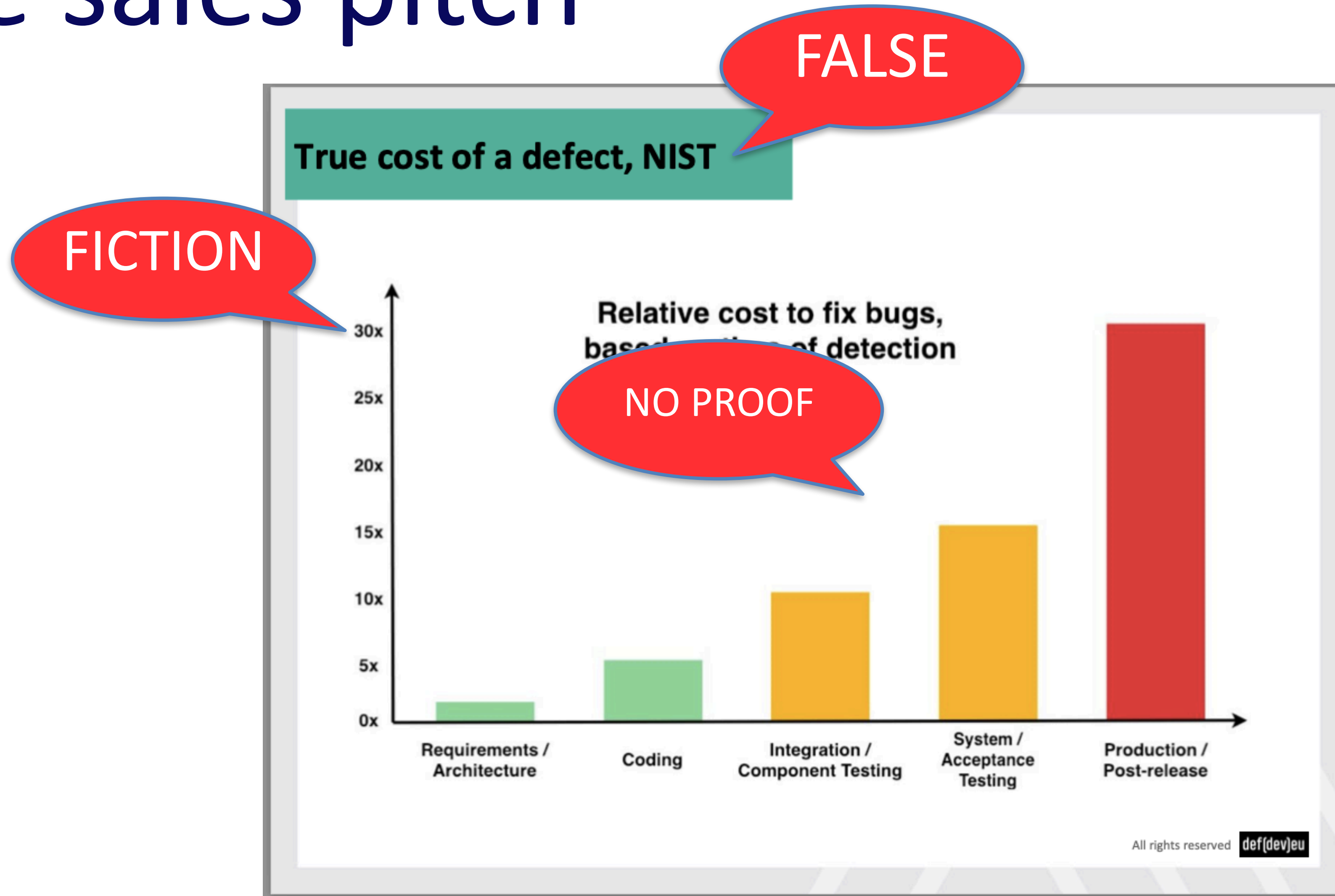
The promise

- DevOps ...
 - Will make it cheaper, faster, more efficient.
- DevSecOps ...
 - Will make it more secure, with less effort.

The sales pitch



The sales pitch



The sales pitch

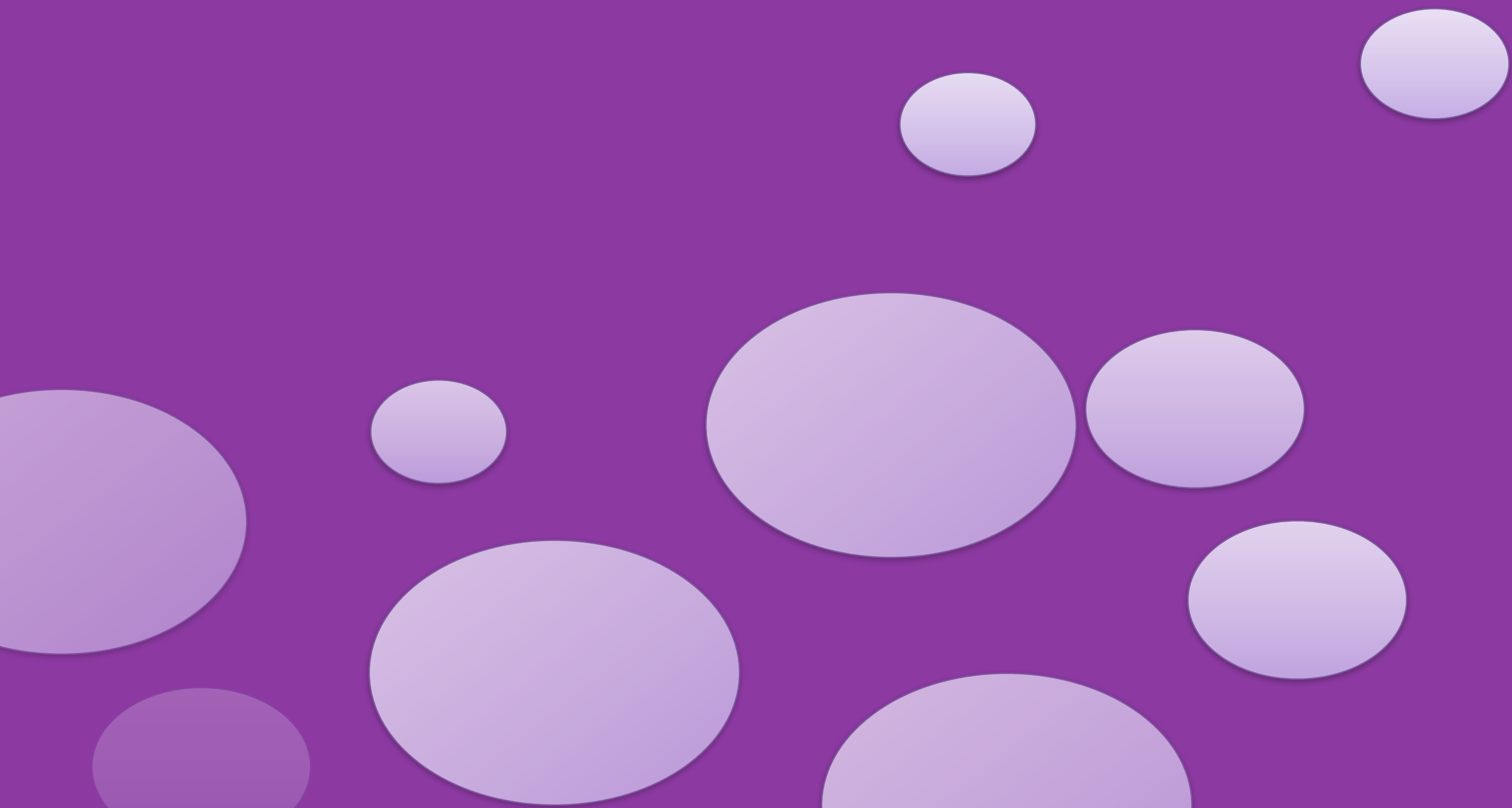
- Everyone shows this graph.
 - Some say NIST, others say IBM.
 - Some cite Boehm (1981, 1976), or earlier.
 - Most state it as *Truth*[®].

See: [I ****ing hate science](#) [H. Wayne] [Leprechauns of software engineering](#) [L. Bossavit]

Let's make this work

- "Selling" AppSec is hard,
 - Because the results are hard to quantify.
- I just want to help people deliver quality.

My experiences



Bank A

- SAST tools provided by pipeline team.
- Focus on Security Champions.
- "Certification" allows Champs to self-pentest.
- Program now under the CISO!

Bank B

- Full-blown security maturity program.
 - Maturity model & assessments.
 - In-house trainings.
 - We provided pipeline tools.
 - Lots of evangelising and social events.

Bank B - a competitor!

- A second, competing program.
 - Compulsory participation for all teams.
 - Run by external vendor.
 - Few days of training and meetings.

Government A

- Lots of confusion about goals and desires.
- Pilot program got a rocky start.
 - Resourcing, planned portfolio conflicts.
- I've snuck in trainings and socials. 😈

A quick comparison

	Bank A	Bank B	Bank B2	Govt 1
Run by	Externals	Externals	Externals	Externals
Participation	Voluntary	Voluntary	Compulsory	Compulsory
AppSec tools	No	Yes	No	Yes
In-house training	Yes	Yes	No	Yes
Vendor training	No	No	Yes	Yes
Community	Yes	Yes	Yes	Not yet
Still going?	Yes	Yes	No	Yes 😊

What did they achieve?

- <10% audience reach.
- Communities not self-sustaining.
- Nobody measured KPIs.

- But they found enthusiastic champions!

Question

- Who dislikes to be volun-told?
- Who dislikes forced activities?
- Who doesn't have time to "just" volunteer?



One lesson...

- Compulsion will not work.



One lesson...

- Compulsion will not work.
- But only volunteers won't do either.

- So evangelize,
 - And bribe.

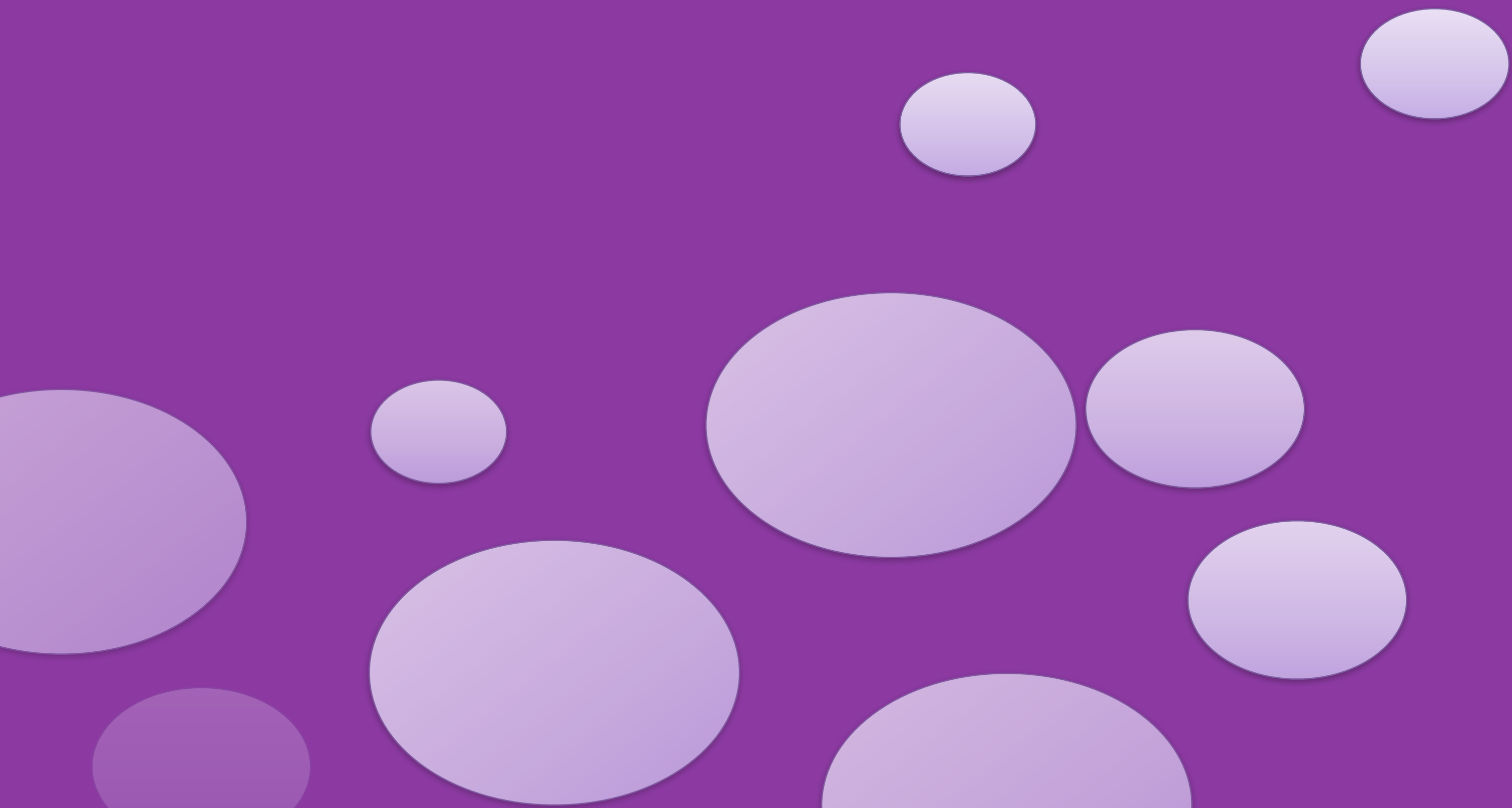


Get a solid start

- Application Security Program Handbook
 - D. Fisher, Manning
 - [Source](#)



Process

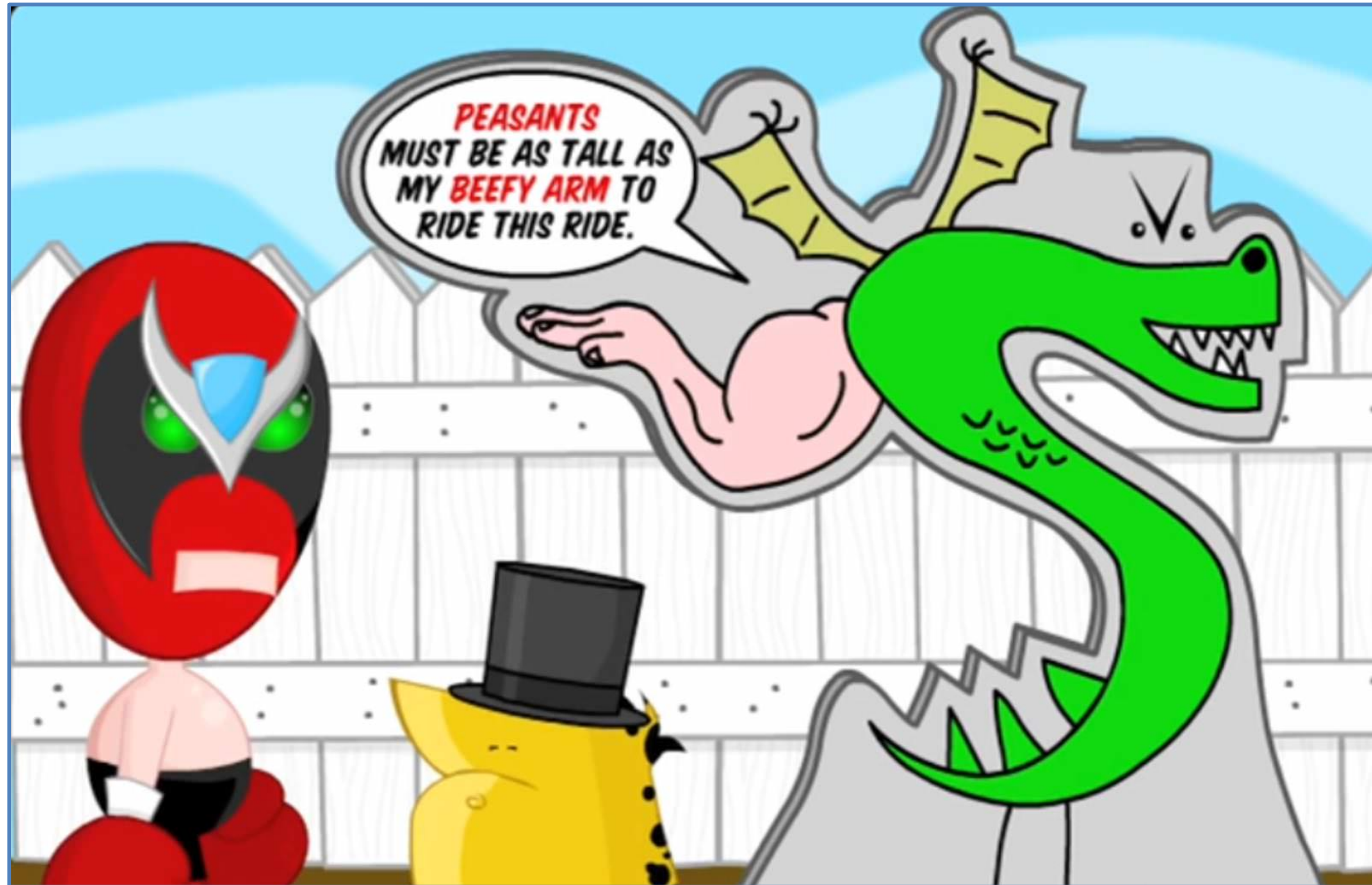


Question

- Who knows exactly how to find their:
 - Secure coding guidelines.
 - Security requirements.
 - Explicit coding instructions.



The bad news

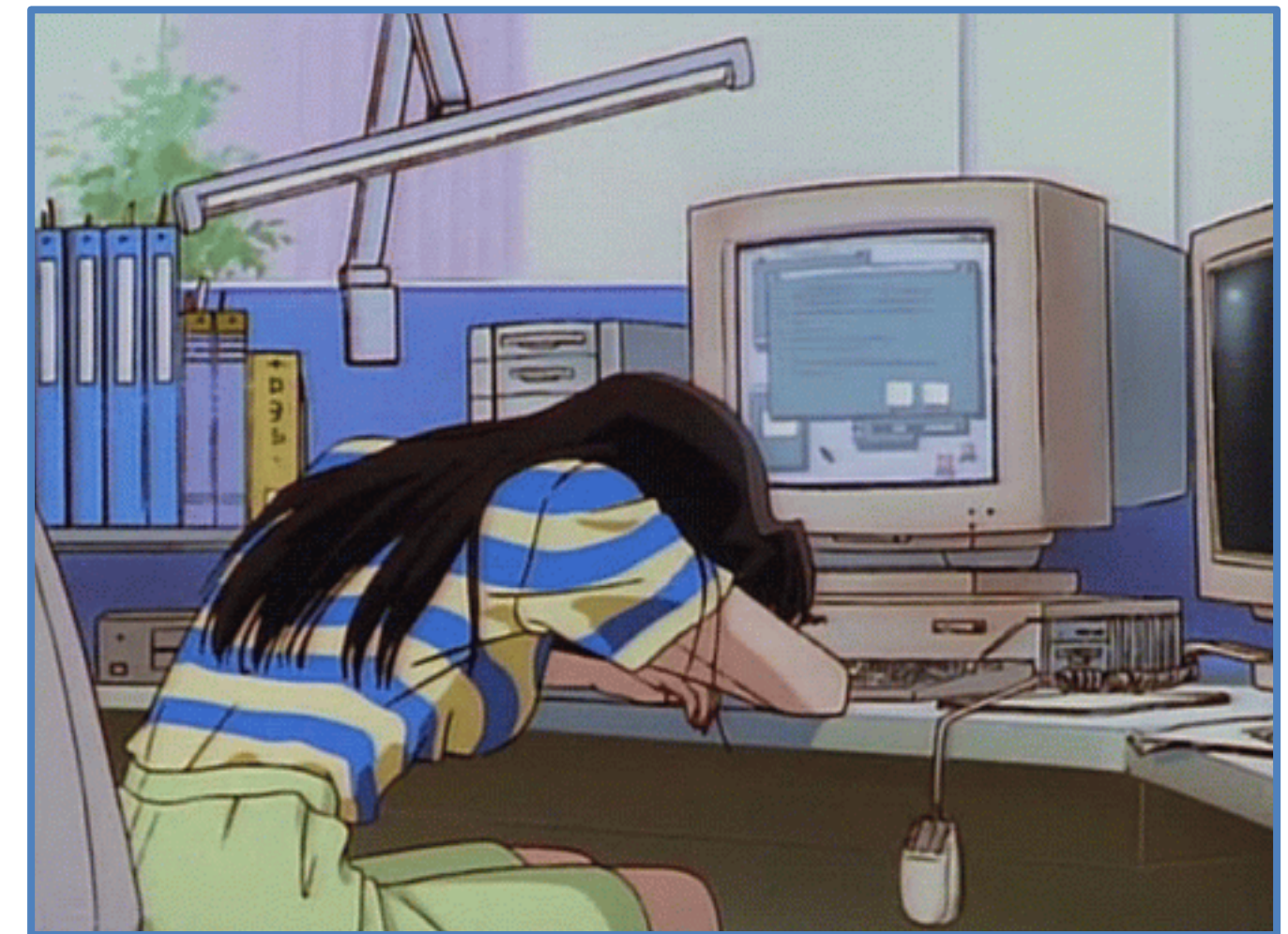


The bad news

- Your organisation needs some maturity.
 - Requirements, frameworks and standards.
 - Clarity on responsibilities.
 - Actual architects for the big picture.

Manage expectations

- Traction builds slowly!
 - The first year will feel like waste. It's not.
- Initial interest will be tiny.



First year goals

- Keep the scope limited.
- Avoid:
 - *"Solve all X, Y or Z"*.
 - *"Reduce vulnerabilities by X%."*
 - *"Reduce findings by X, Y or Z."*

First year goals

- (Re)define processes.
- Gap analysis for tooling.
- Training materials.
- Pilot teams and projects.

Building foundations

- Define the behaviour you want.
 - Design processes to reinforce this.
- Get architects and management on board.

See: [Making DevOps valuable](#) [S. Rosenbaum]

Select KPIs, define value

- What gives value?
 - Reliability, predictability, performance.
 - Confidentiality, integrity, availability.

See: [Making DevOps valuable](#) [S. Rosenbaum]

Other metrics

- Active threat modelling.
- Completed BIA.
- MTTR for security incidents and findings.
- Automated security testing in CI/CD.

See: [DevOps metrics](#) [L.F.B. Prates]

Wait...

- That sounds a lot like maturity models?!



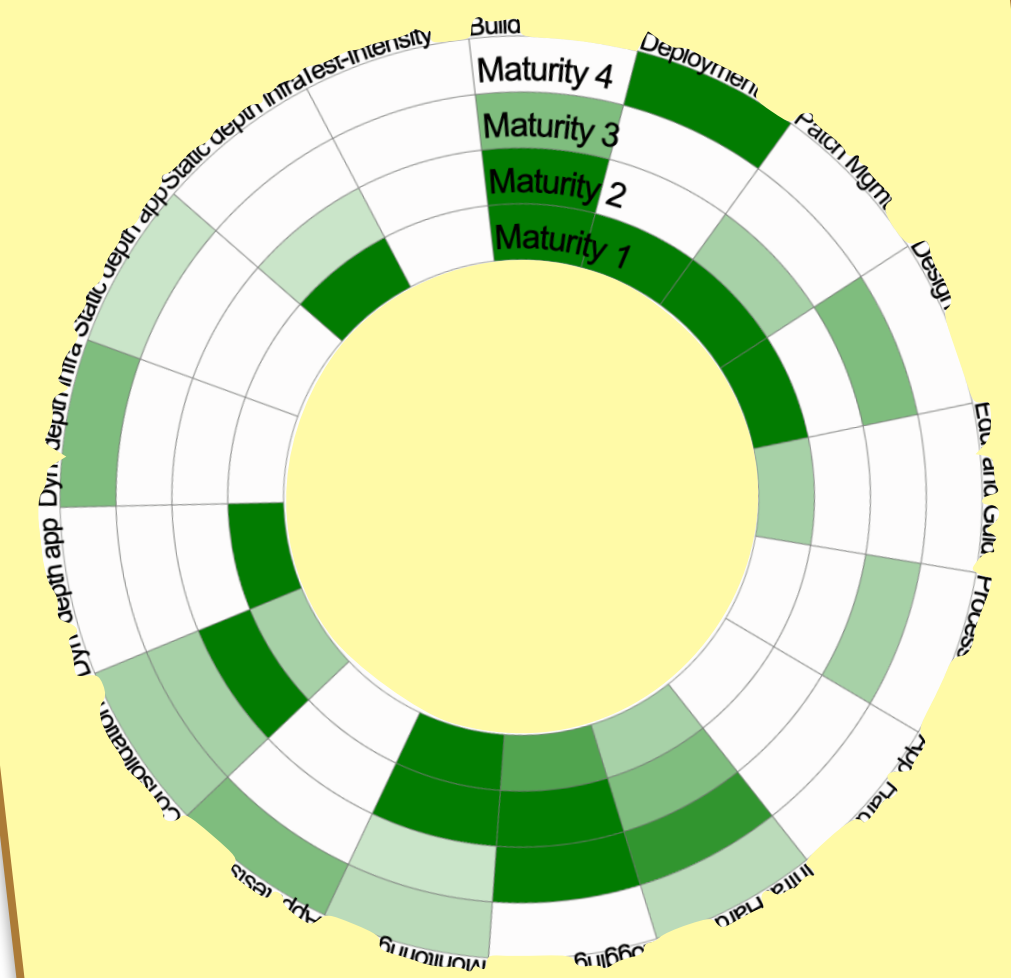
Security maturity models

- DSOM, SOMM (OWASP)
- CMMC (DoD), SANS, NIST
- ... plus commercial ones galore!

Each has multiple "domains".

Every domain has multiple metrics

Every metric has multiple levels



Security maturity models

- There is no wrong choice.
 - Pick, or make one.
 - Keep your audience in mind.
 - Aim for high value, low frustration.

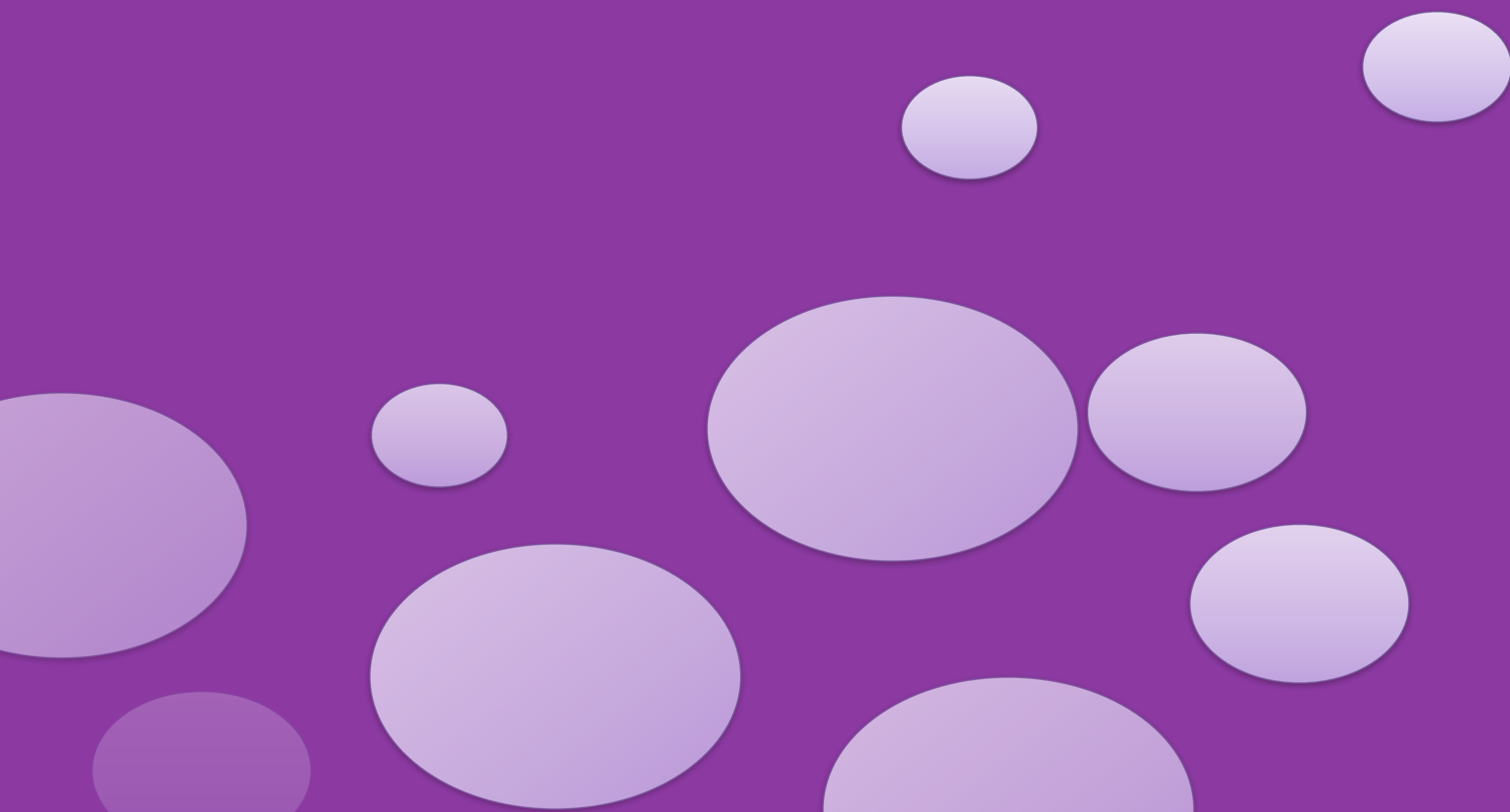
What's in it for me?

- Cynicism will get in your way.
- More security findings never make anyone happy.
 - And there's no proof of speed-up, etc.

What's in it for me?

- Offer reductions in stress.
 - Priority in pen-tests.
 - Ready-to-run LCM pipelines.
- Tie-in with personal development.

People



Question

- Whose team has undergone a pentest?



Question

- Whose team has undergone a pentest?
 - That provided value ...
 - That taught you something ...
 - That gave actionable input ...



If you're "in security"...

- Developers are real people; empathise.
- Don't offer problems and "*call their baby ugly*".
 - Offer solutions.

See: [Why developers hate infosec](#) [B. Aker]

Culture change



Image: [M. Woliński](#)

Culture change

- Your only chance is to have full C-suite backing.
 - They need to change and push policy.
- Otherwise, you go into *guerilla* mode.



Get support and mandate

- Your message will get stuck.
 - Middle management, POs, BOs.
 - Excuses.
 - Finger pointing.



Question

- Any developers who had formal education?



Question

- Any developers who had formal education?
- Did it teach "secure coding"?



A curmudgeon speaks



Jeff Man (Curmudgeon, Cyber Legend, OG Hac... • 1st

Sr. Information Security Evangelist at Online Business Systems

1w •



I have to confess I really don't get the whole "shift left" movement. I understand it's all about thinking about security earlier in the design process, but what I don't understand is why this is a "new" concept? Of course, my basis for the confusion comes from my time working in the Payment Card Industry.

This has been a requirement since Day One:

"Develop software applications based on industry best practices and include information security throughout the software development life cycle."

Source: [LinkedIn](#)

He's not wrong!

- I think that one challenge is:
 - This stuff still is not taught much in school.
- The other challenge is:
 - "*We have always done it this way.*"

Upskilling

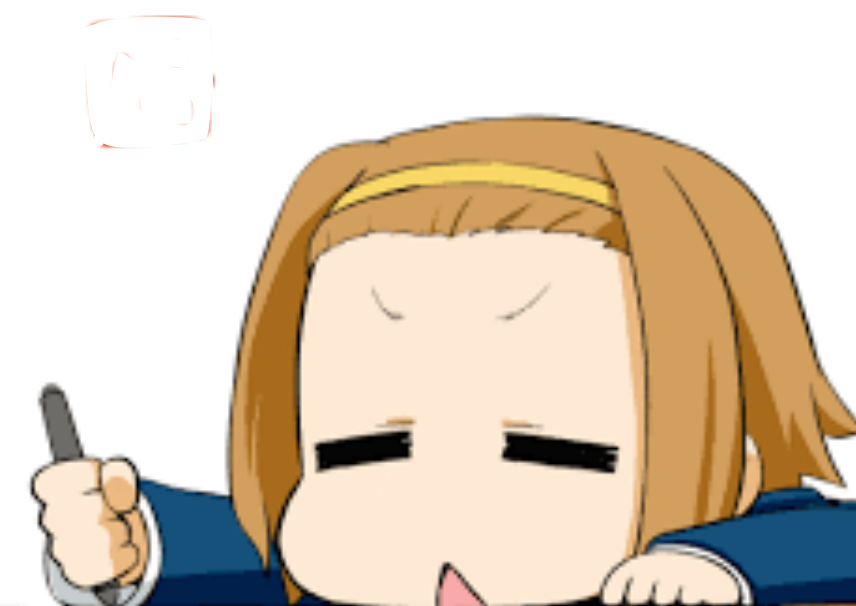
- Create your own trainings.
- Select commercial trainings.
- Fight for budget and time.
- Entice people to train.



Personnel

- Mid / Seniors:
 - *"We are understaffed and overworked!"*
- Juniors:
 - *"No-one will even give me a chance!"*

See: [The dirty truth behind getting into InfoSec](#) [N. Buckwalter]

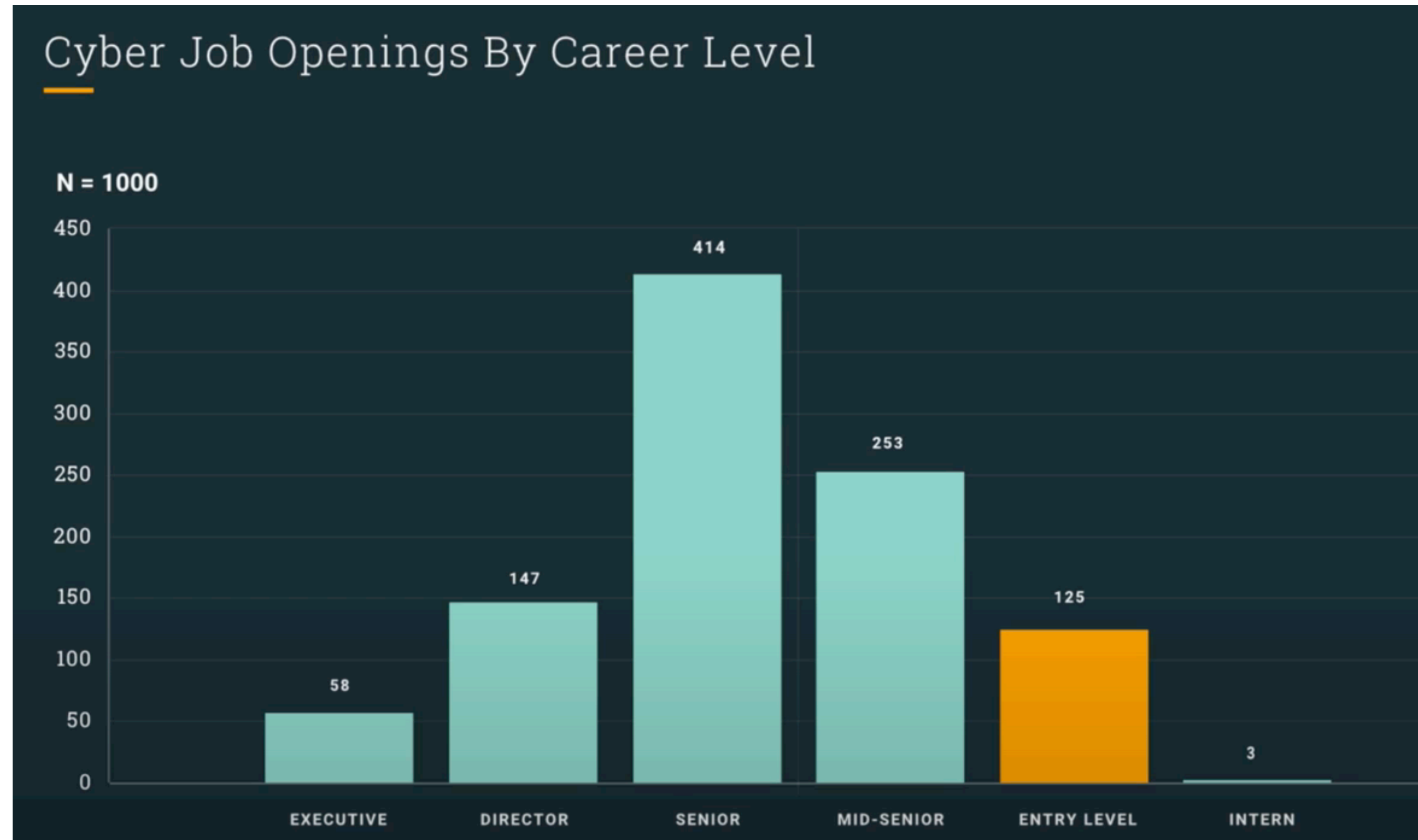


Question

- How do *you* handle InfoSec hiring?
 - What qualifications?
 - How much experience?



Personnel



See: [The dirty truth behind getting into InfoSec](#) [N. Buckwalter]

Fresh hires

We claim that cybersecurity is more difficult **than** it actually is.

stop
gatekeeping

See: [Contempt Culture](#) [A. Shaw]



Back to upskilling

- Train the next generation of professionals.
 - Hire fresh folks.
 - Hire career switchers.
 - Invest in them! They are (y)our future.

Celebrate success!

- Celebrate everybody's successes.
- Share on internal social media.
- Visit SIG groups.
- Tell managers.
- Have award shows!



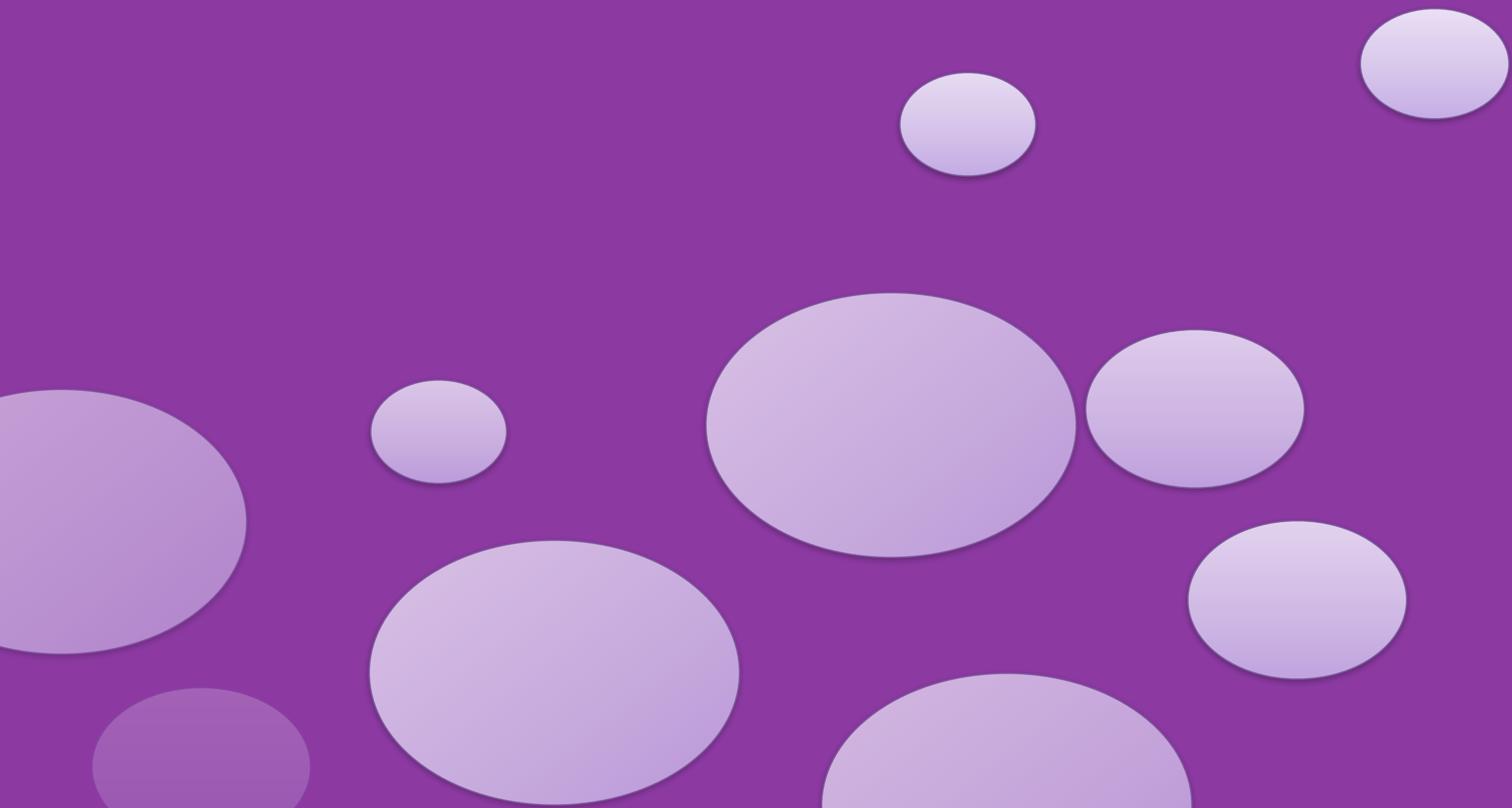
Security champions

- Plenty companies share their success stories.
 - It's harder than it looks.
- Networking and *working-out-loud* are key.
 - Stick your nose into people's business!

Community

- In the very least, have a common chat group.
- Have community meetups.
- October CSAM.
- Security sneak-previews.
- Study groups.

Technology



CICD pipelines

- Speaking of "*you must be this tall to ride...*"
 - If this is missing, you're in trouble.
- Automation is key to efficiency.

Image: [Potsatou](#)



CI/CD pipelines

- Provide ready-to-go solutions.
 - Pipeline templates.
 - Do all the SAST, SCA, secrets, etc.
 - Automatic LCM.
- With reporting in one central spot.

Picking your tools

- Requirements and standards apply to us too!
 - Don't introduce *shadow IT*.
- Don't work alone, but ...
 - Beware *death by committee*.



When you find legacy deps

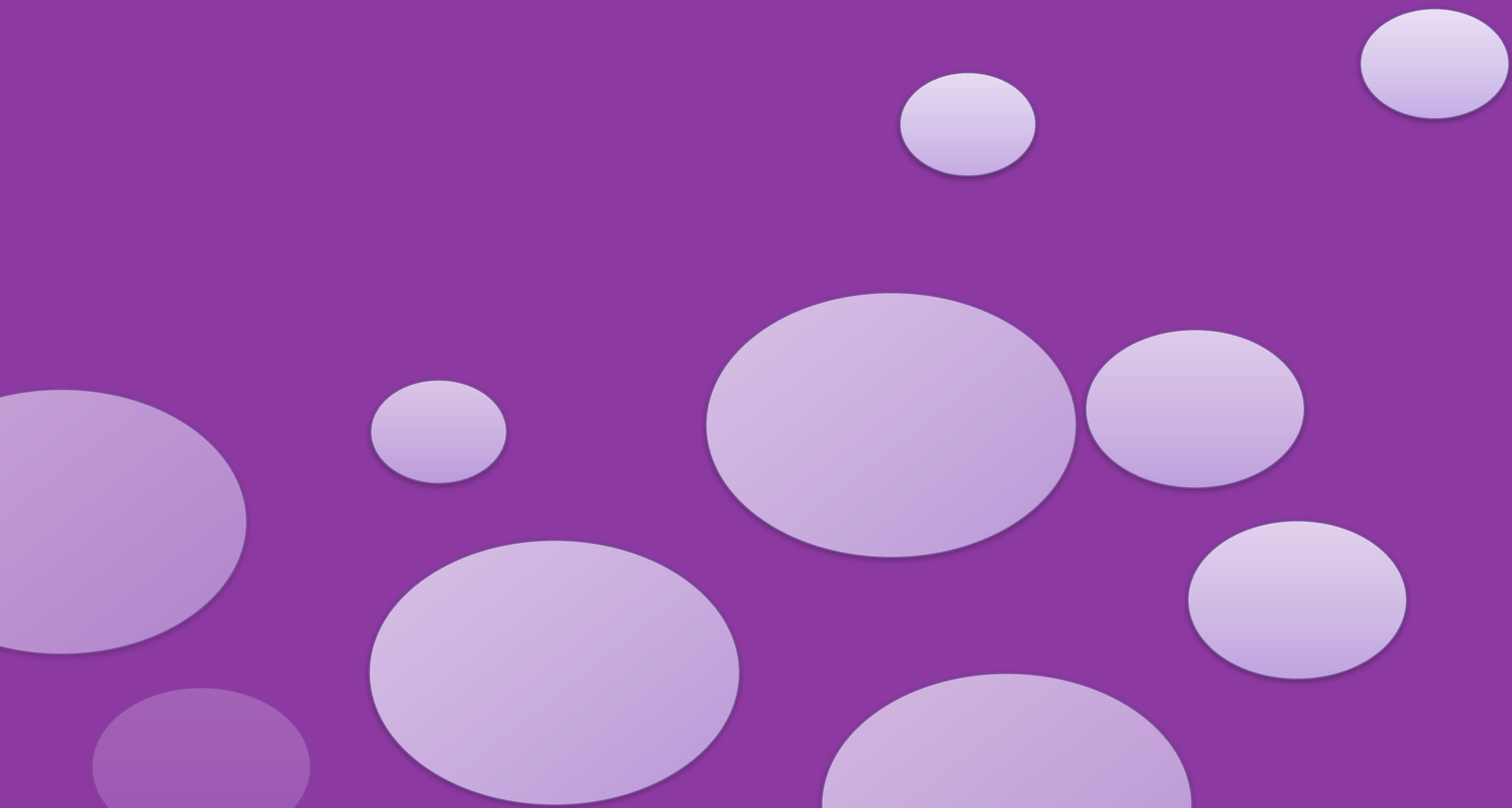


Life is hard, legacy is harder

- We may think, "*Come on, just update your ...*"
 - *pom.xml, package.json, requirements.txt ...*
- Tools like *Renovate* can help, but aren't magic.

See: [Why developers hate infosec](#) [B. Aker]

Closing



Take aways

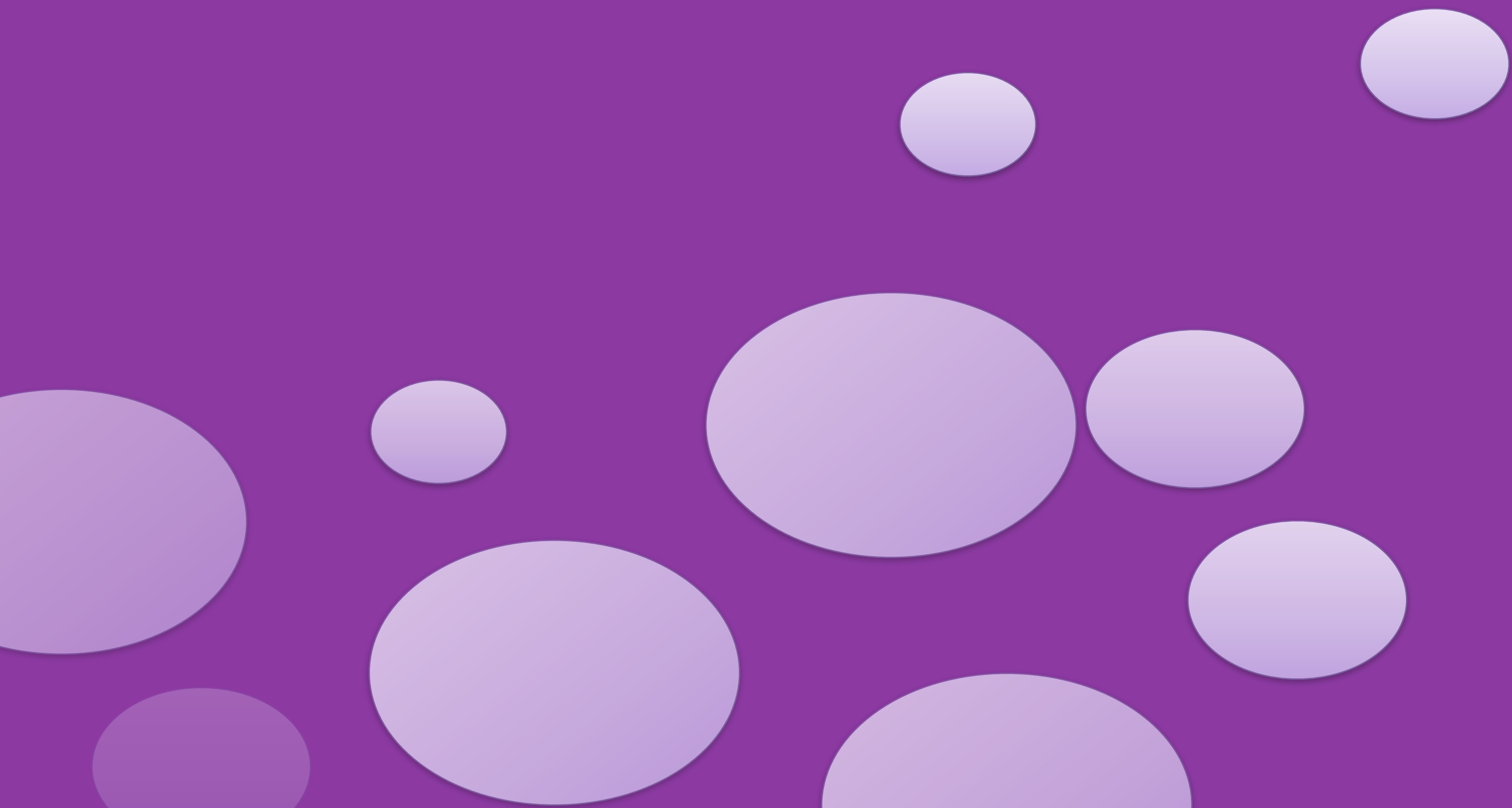
- Agree on clear goals, manage expectations.
- Get full C-suite commitment.
- Make friends, "pull up", empathise.

Thank you!

- It's been awesome!



Reference materials



Resources

- [I ****ing hate science!](#)
- [Degrees of dishonesty](#)
- [The leprechauns of software engineering](#)
- [A short history of the cost per defect metric](#)
- [Application Security Program Handbook](#)
- [Making DevOps valuable](#)

Resources

- [DevSecOps Metrics](#)
- [LFD-121 Developing secure software](#) (free)
- [Contempt Culture](#)
- [The dirty truth behind getting into InfoSec](#)
- [Why developers hate infosec](#)